

***Sinexcel***  
Be Sincere, Be Excelsior!



**Public Listed**  
@ SZES 300693



**100+** Million US\$  
Annual Revenue



**180+** Design Engineers of  
**600** Employees





**Factory Huizhou:**

About 400,000 Square meters, The production line will be put in action in March, 2019



**Factory Suzhou**

About 800,000 Square meters, The production line will be put in action in Jan, 2020

**Under Construction, Coming soon**

**No. 1**

in Asia/China for low-voltage AHF/SVG/AVC



**LV Power  
Quality**



**EV  
Charging**

**10,000+**  
EV Quick chargers  
**120,000+**  
Charger Module

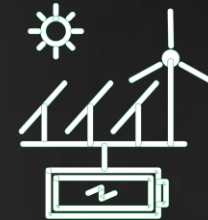
Installed in Asia

**150+**

Battery Cell/Pack  
Manufacturer  
In China



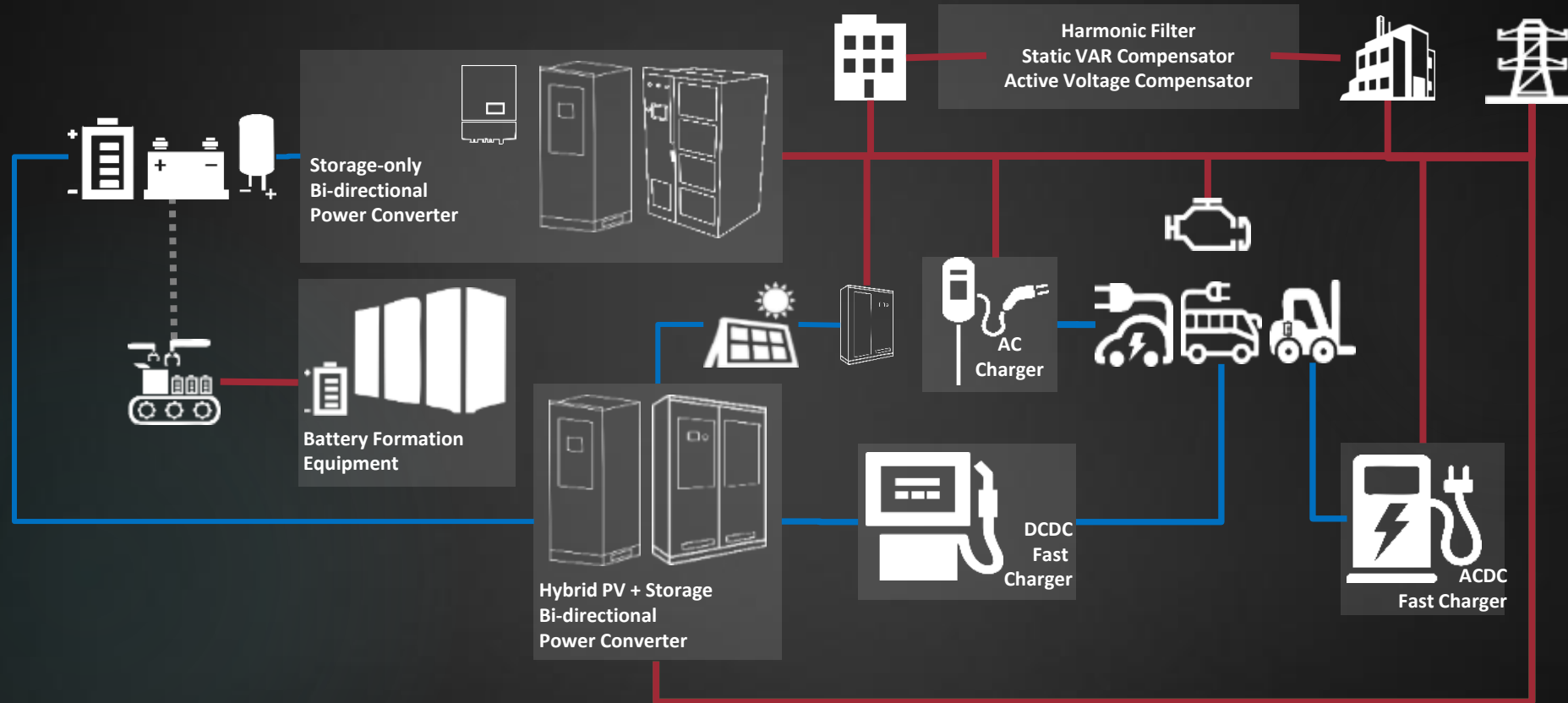
**Battery  
Formation**



**Energy Storage  
& Micro-grid**

**100MW +**  
Bi-directional  
Storage Inverter  
Installed globally.

**ESA/MESA**  
member



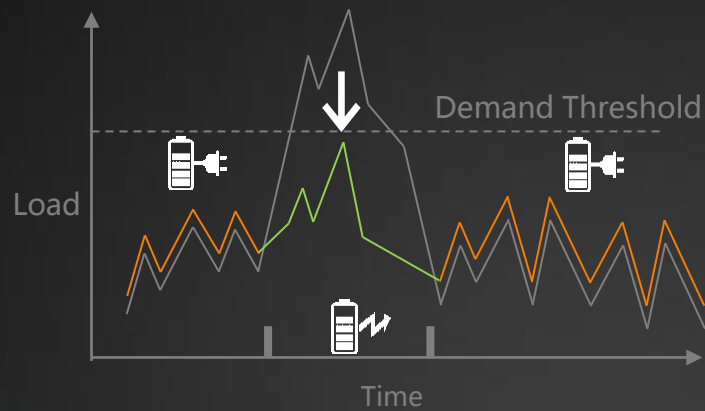


# Battery Energy Storage & Micro-grid

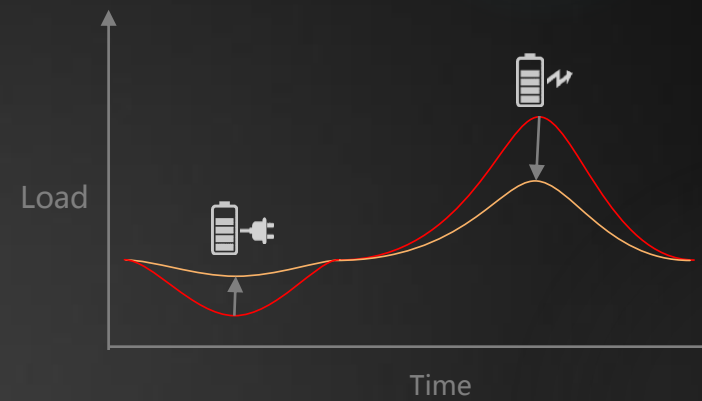


Value





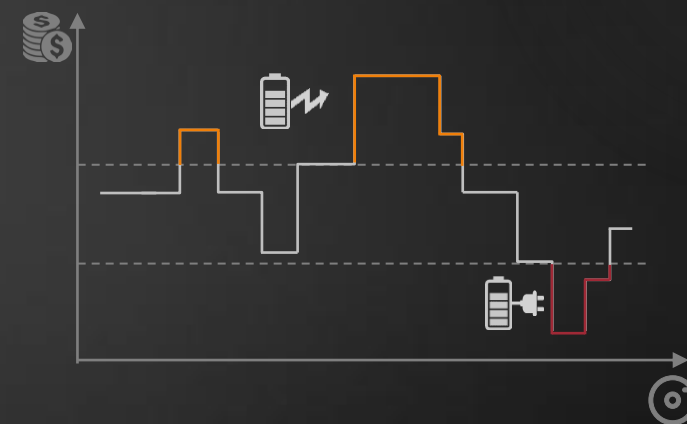
Demand Charge Management



Peak Shaving

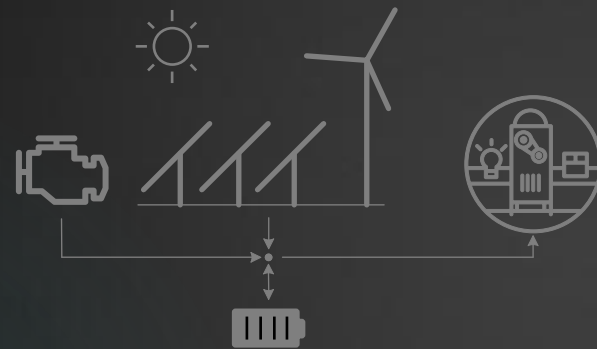


Frequency Regulation

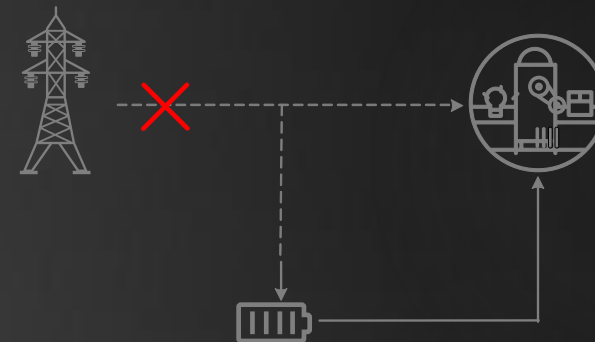


Spot Market





Micro Grid



Backup power



# Applications

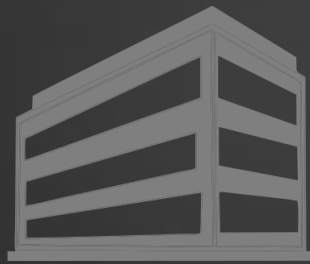




**Residential**



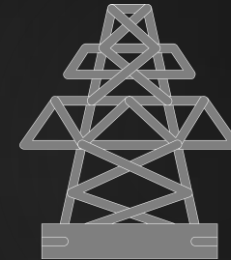
**Community**



**Commercial**



**Industrial**



**Utility**



System







**Design  
& Know-how**

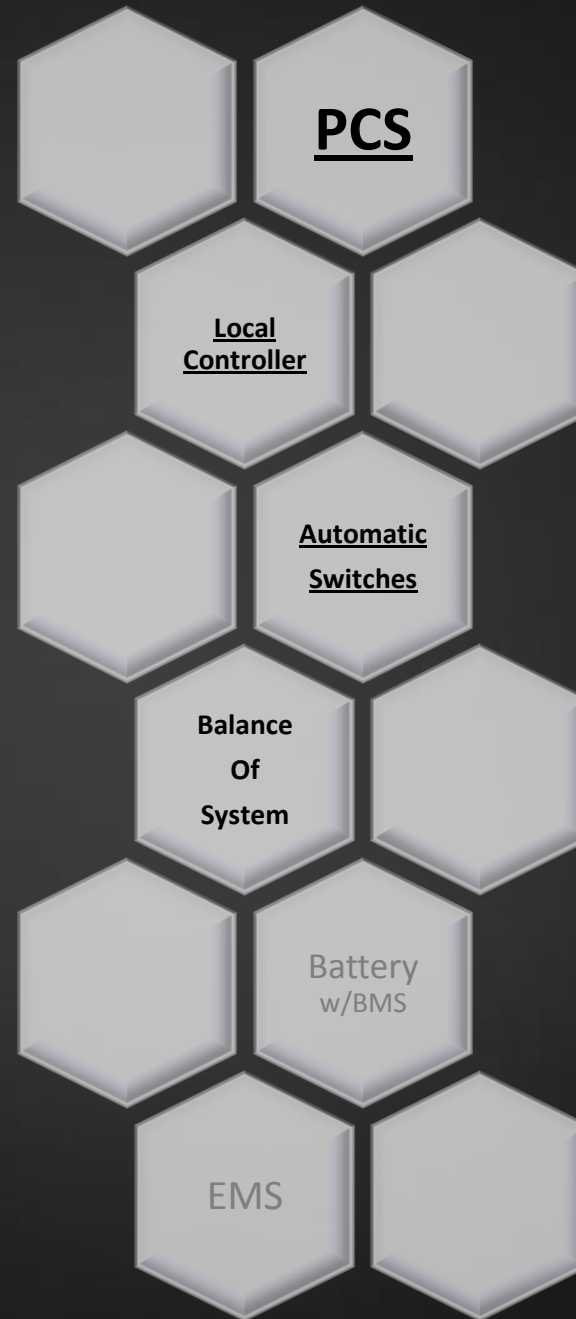


**Service  
& Support**



**Manufacturing  
& Credibility**







**Certificates  
& Approved Lab**



**Global  
Compatible**



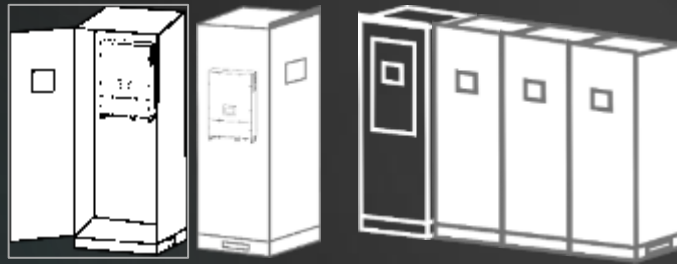
**Modular  
Design**



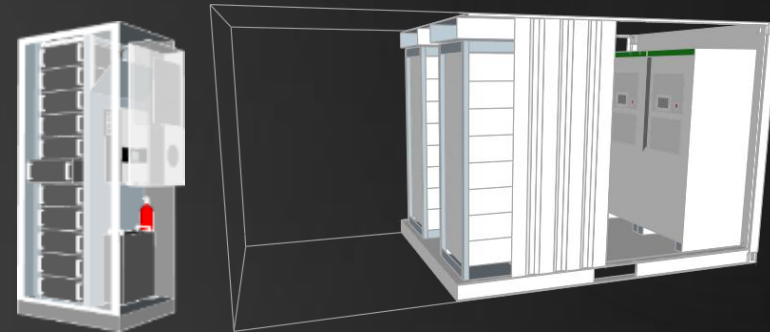
PCS



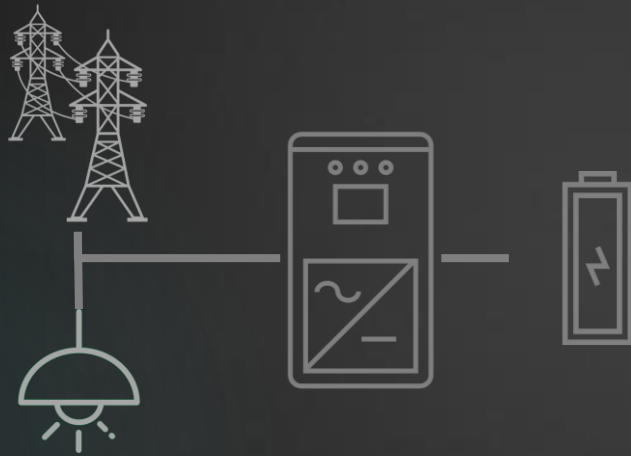
## Indoor



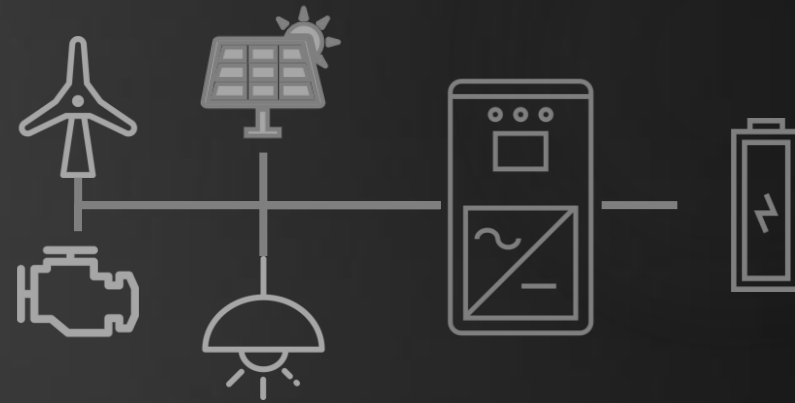
## Outdoor



## Grid-interactive



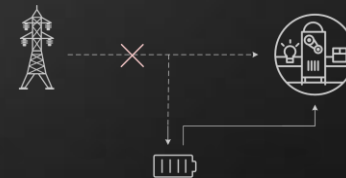
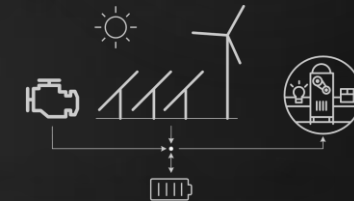
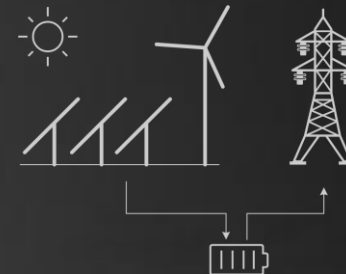
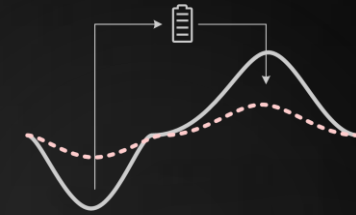
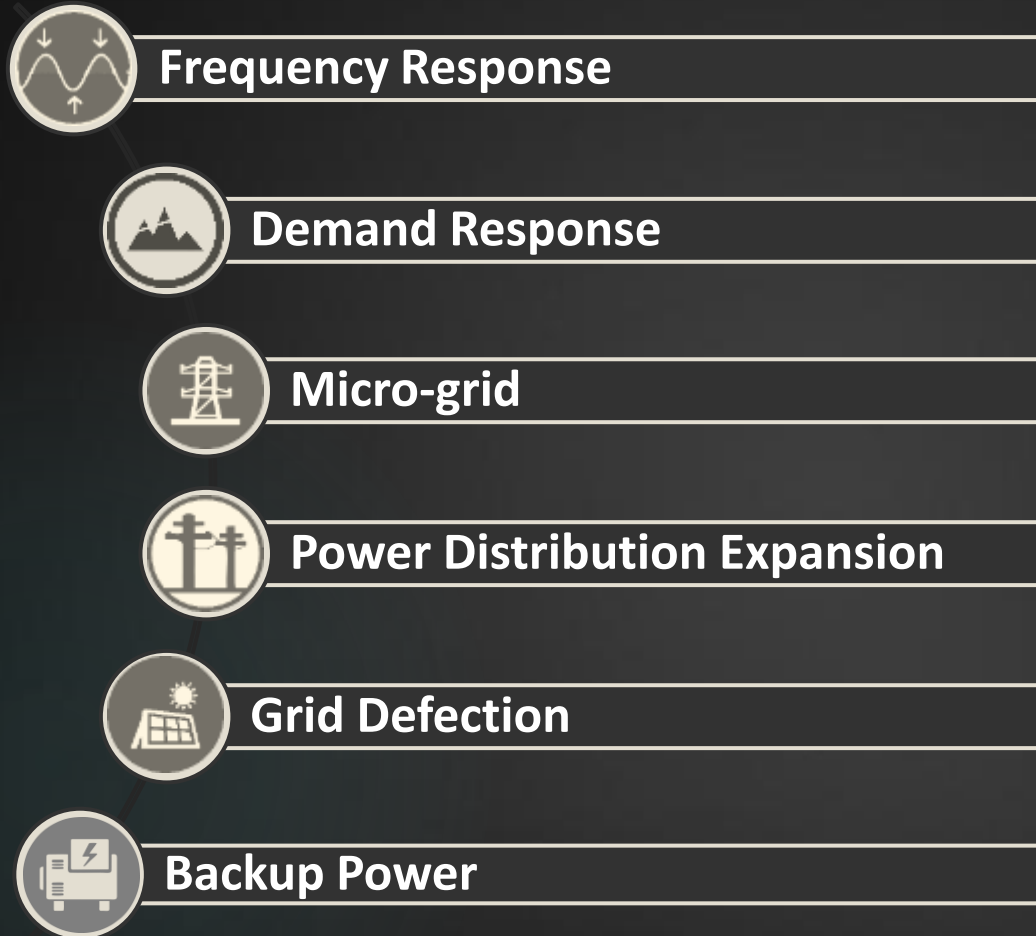
## Grid-forming



## Various types of batteries







1Mw

500kW

250kW

150kW

100kW

50kW

30kW

15kW



NA CE GB

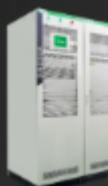
600-900Vdc

PWS1-500KTL-EX



600-1000Vdc

PWS1-500KTL-P-EX



NA CE

500-850Vdc

PWS1-250K-NA/EU



NA CE

500-850Vdc

PWS1-150K-NA/EU



NA CE

500-850Vdc

PWS1-100K-NA/EU



NA CE

500-850Vdc

PWS1-50K-NA/EU



NA

250-750Vdc

PWS2-30K-NA/EU



NA

250-500/250-900Vdc

PCS-DC



CE VDE AU

PWS2-M-30K-EX

Storage-only  
PCS

PV+Storage  
PCS



MEA

250-850Vdc

PWS1-125K-TH



AU

250-520Vdc

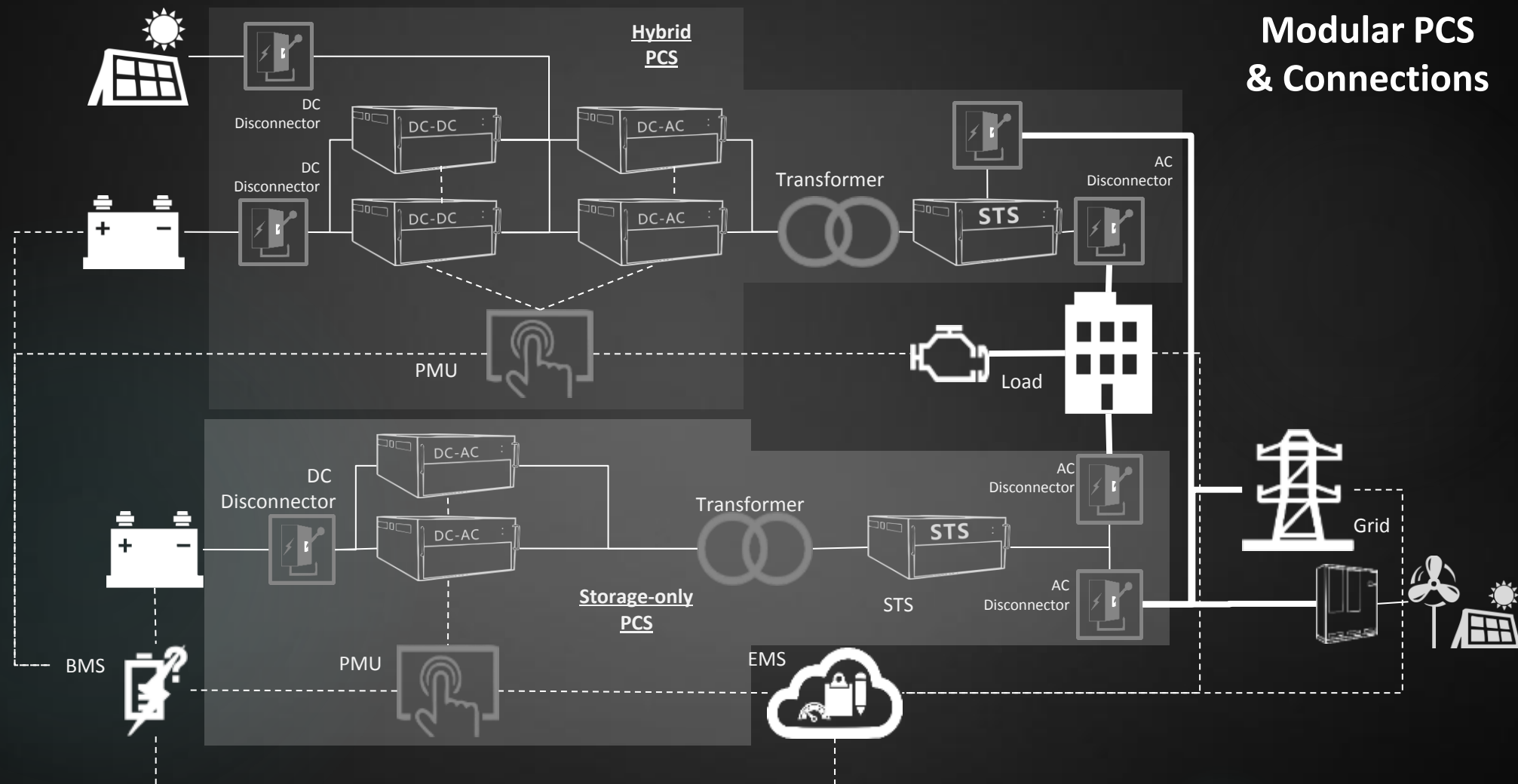
PWG2-100K-NA/EU



AU

250-520Vdc

PWG2-50K-NA/EU

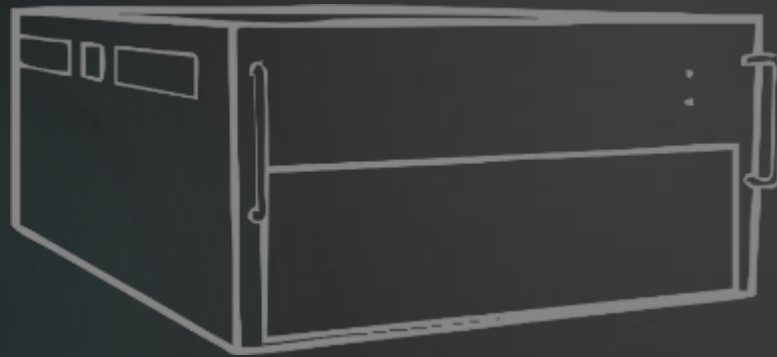


HECO Rule 14  
CSA 2.22 IEC UL 1741SA  
IEC 62477 **VDE 4105** IEC 62109  
UL 508C **G59** UL 9540  
IEC 61000 CPUC Rule 21  
IEEE 1547C AS/NZS 4777



Certificates  
& Approved Lab

## Modular Design



Power Module  
Certified



Easy to ship

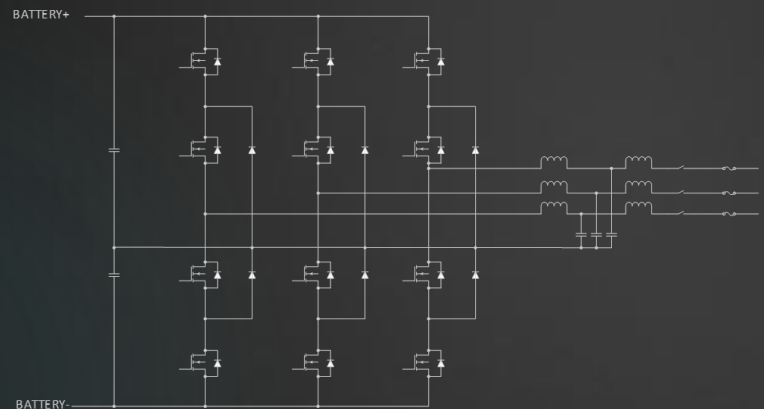


Easy to install



Easy to maintain

## 3-Level Topology



Lower switch loss,  
Higher efficiency



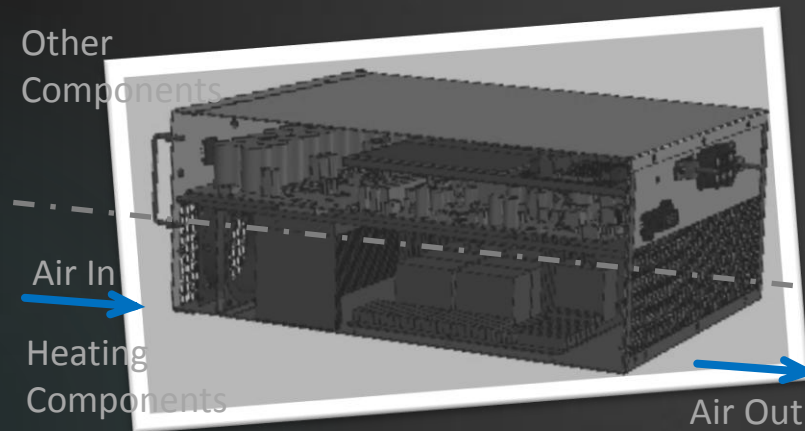
Low harmonic & THD



Smaller, lighter

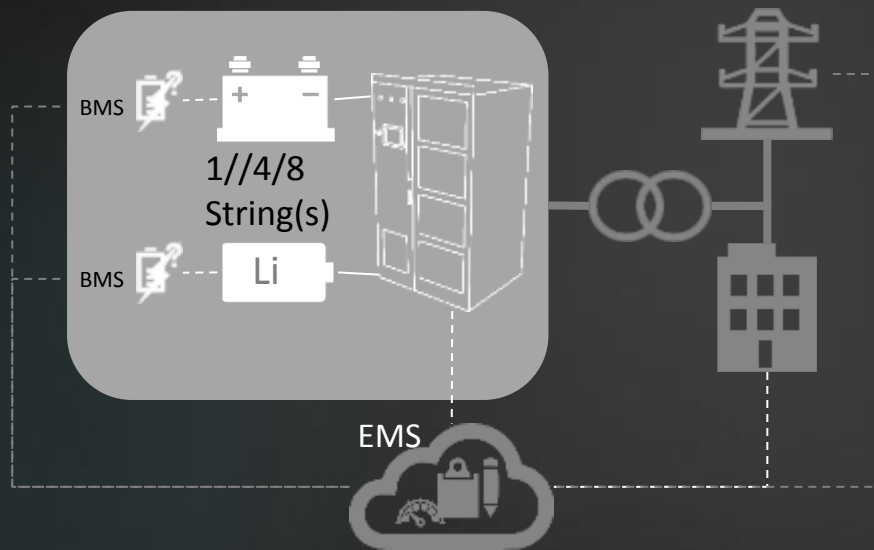


## Forced Air Cooling



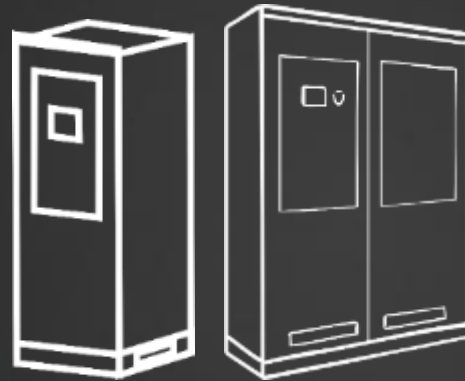
- Excellent stability
- No liquid leakage
- Improved cooling efficiency
- Independent cooling fans for transformer
- Independent cooling tunnel

## Multi-strings of Battery



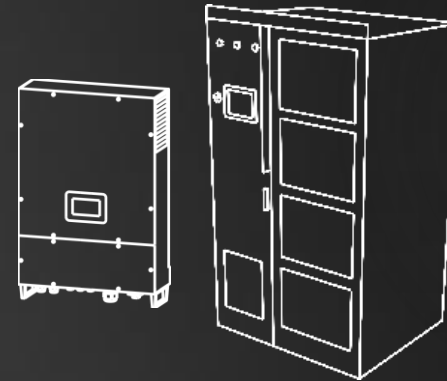
- High compatibility
- Independent power module , independent energy
- Single PMU, simple controls
- Low BOS cost
- Longer battery life

## Built-in Transformer



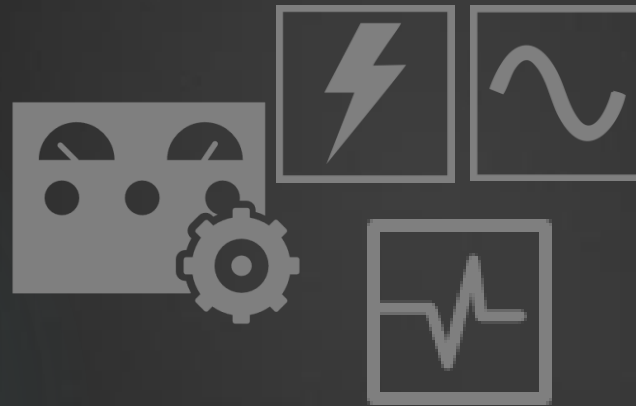
- Galvanic isolation.
- Consistent quality.

## Transformer-less



- Light & Compact
- Global Utility Conformity

## Grid Support & Grid Forming



- H/LVRT
- H/LFRT
- Ramp rates
- Fixed PF
- Volt/Watt
- Volt/Var
- Freq./Watt

## Protection



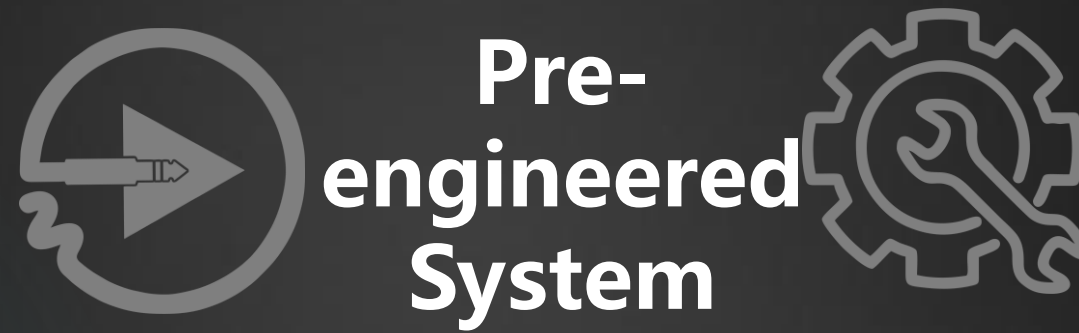
- OTP
- AC OVP/UVF
- AC Phase Reverse
- OFP/UFV
- Anti-islanding (on/off)
- EPO
- Fan/Relay Failure
- OLP
- Configurable U/L AC V/F limit, EOD V



## Virtual Synchronous Generator (VSG)

- In parallel @ off-grid
- Without sync cables
- Sync with grid/DG



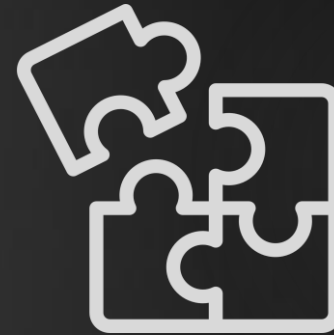




Power-on & Work

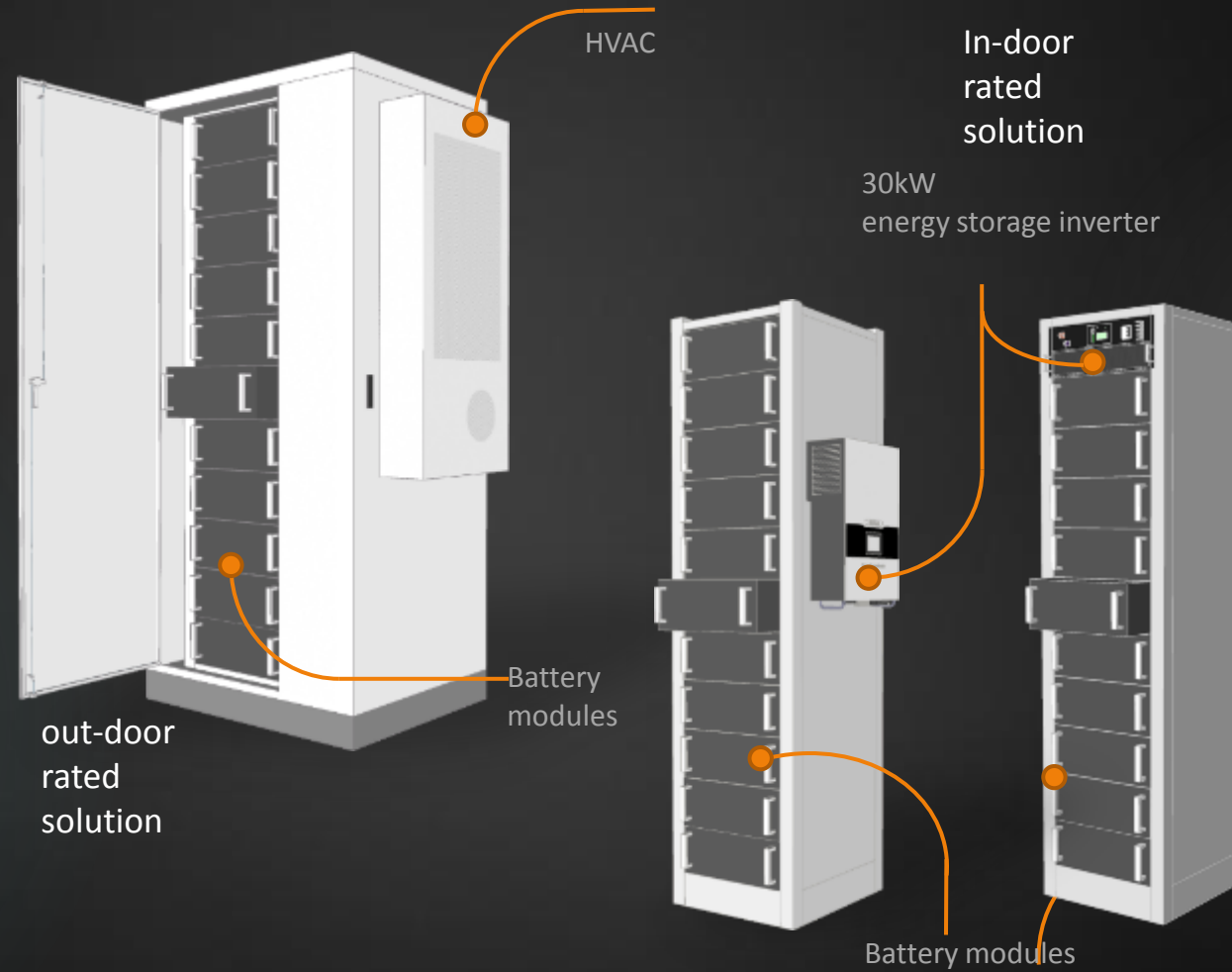


Plug & Play



Flexible & Standardized

## Up to 30 kW + Up to 100kWh





- Out-door enclosure
- In-door standard 19 inch rack or customized enclosure



- Wall-mounted/Rack-mounted 30kW PCS
- Up to 6 units in parallel @ off-grid.
- 400Vac/480Vac/208Vac 3phases & 240Vac split-phase.



- Standard 19in battery system by LFP or NCM/NCA.



- Optional HVAC/Air Ventilation
- Optional Fire Fighting System

**Easy to  
Configure**

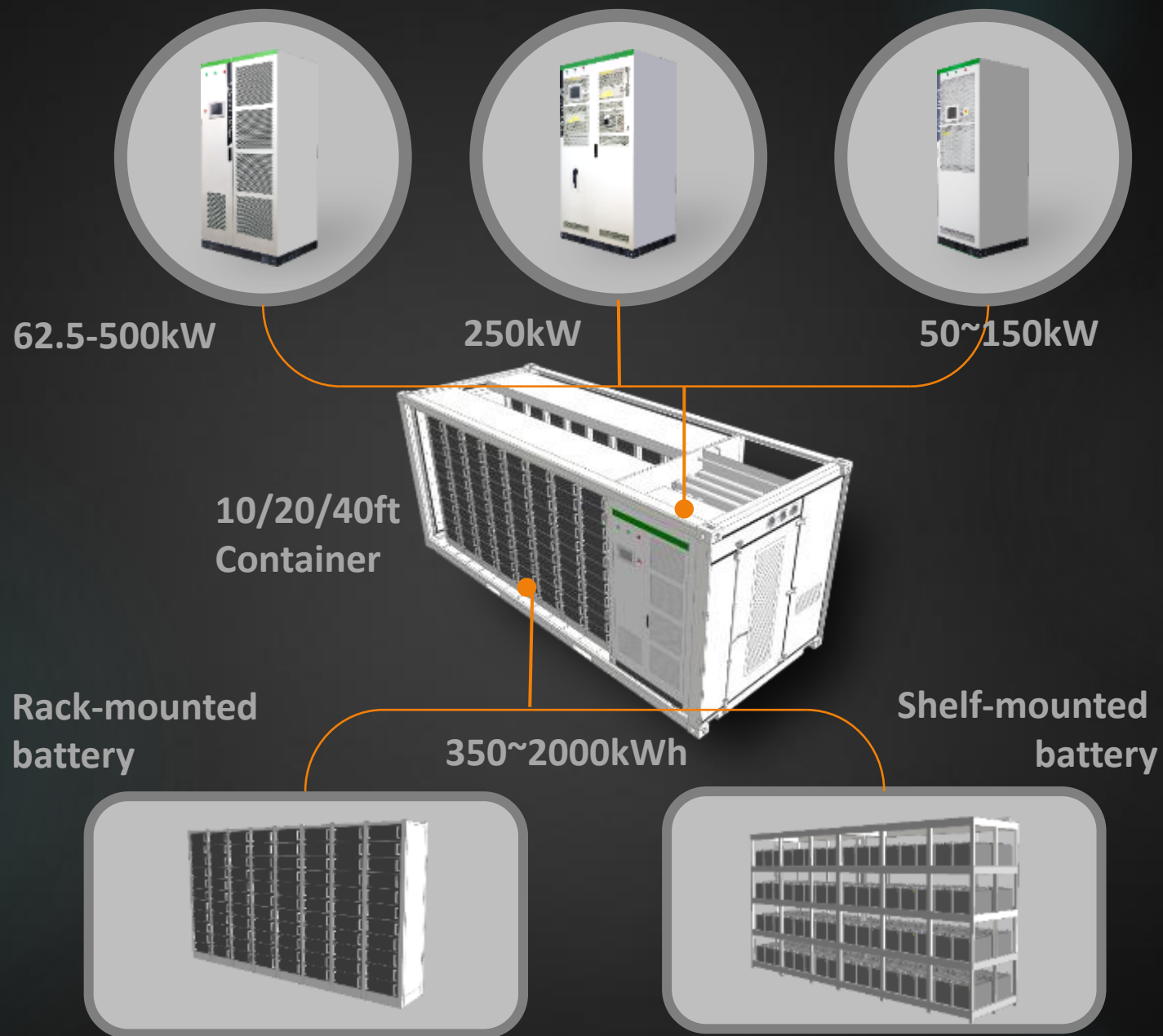


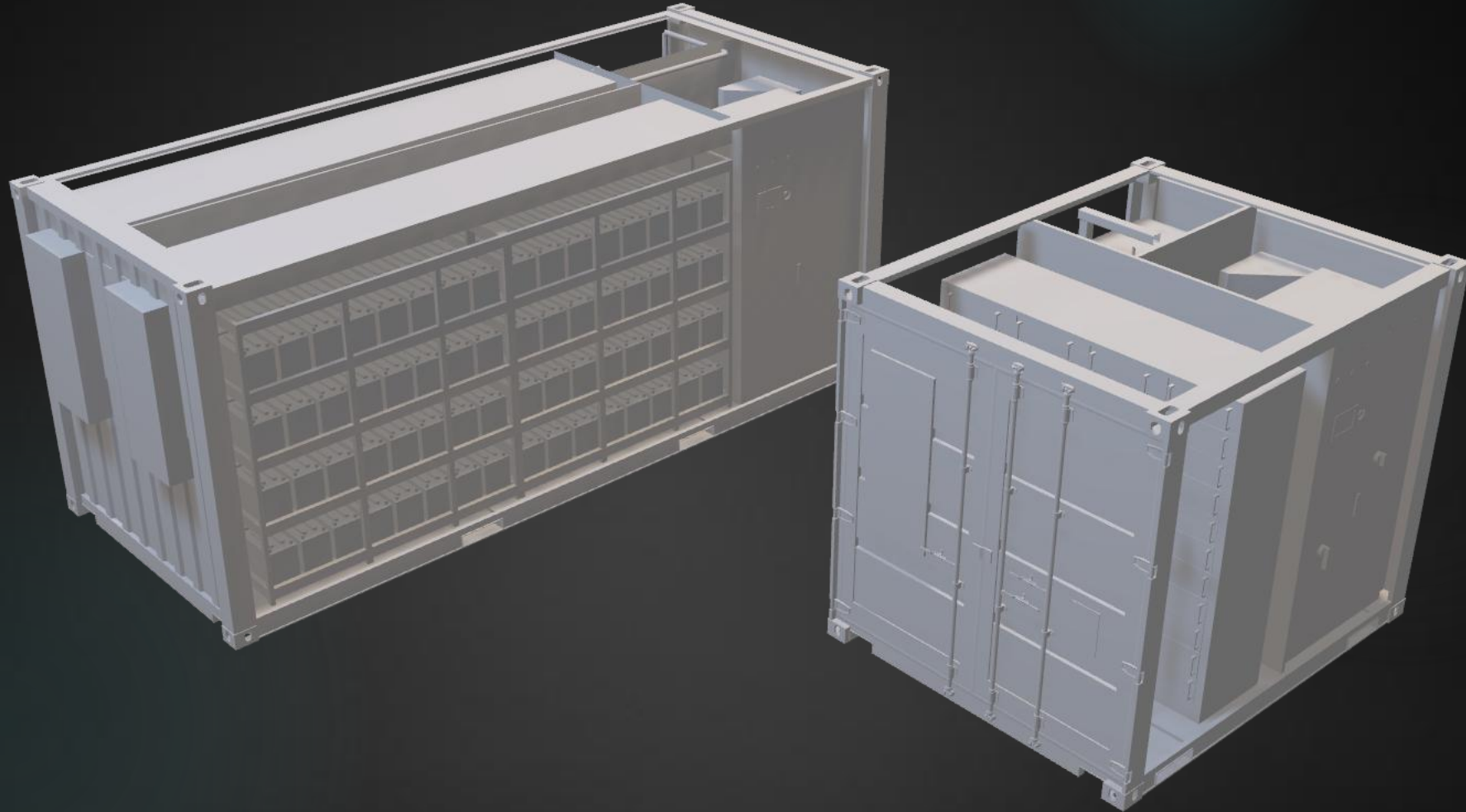
**Compact &  
Small  
Footprint**



**Standard  
Battery  
Cabinet**





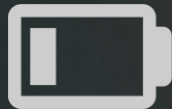




- Intermodal shipping container
- 10ft/20ft/40ft standard ISO container.
- All-in-one design.



- Modular & NREL certified PCS
- Compact and similar formfactor
- P-Q & V-F mode
- Built-in or external transformer offers option for 400Vac/480Vac connection.



- Independent battery room
- Lithium-ion (LFP/NCM/NAM) or Lead-acid, or Nickle Iron, or Flow battery compatible.



- Pre-engineered with aux distribution, and optional HVAC or air ventilation and/or firefighting system.

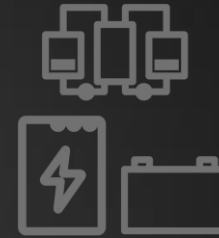




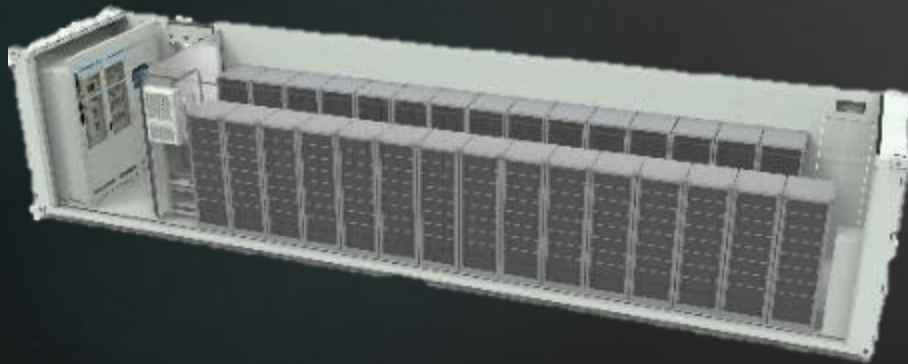
**Flexible**



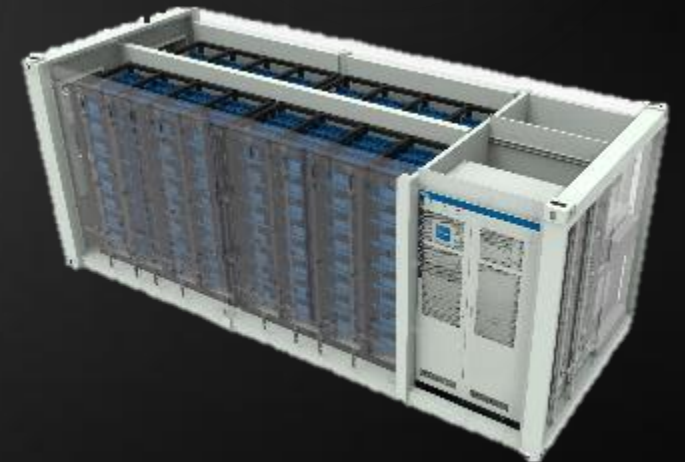
**Standardized**



**Compatibility**



**Walk-in or Non-walk-in  
Maintenance Container**





Track Records







Luxi Island, China



2013



Peak shifting



500kW x 4 storage PCS



Grid & Wind & PV



Lead-carbon, 4MWh  
Ultra-Cap, 30s\*500kw



24h × 7d



China State Grid owned 2MW Island Hybrid project funded by 863 PROJECT is used to support off-grid power and grid support.





Shanghai, China



2013.10



Peak-shifting, EV quick charging



125kW 4-string storage  
Inverter x 8



Grid



LFP, 40kWh x 40  
LFP, 240kWh x 12



24h × 7d

Swappable EV charging station is charging the EV battery pack and discharging in the night for peak-shifting.





Semau & Salura, Indonesia



2013.11



Micro-grid



450kW PV

150kW Storage Inverter



450kWp PV panel

100kW Diesel Gen



Lead-acid, 2.8MWh



24h × 7d

In-door off-grid power supply to support daily electric in remote island







Yushu, China



2015.06



Micro-grid



PWG2-50kW/100kW PCS  
for 34 villages



40/80kWp PV panel



Lead-carbon, 40/80kWh



24h × 7d

The PV micro-grid power supply is now  
supporting 34 remote village





Hong Kong



2016.03



Demonstration for grid support



PWS2-50kW PCS



Grid



Supercapacitor



Laboratory Use

The Hong Kong Polytech University Lab is using this equipment for the government funded project on demonstration for grid support.







Petersburg, England



2016.05



Peak shifting



PWS1-150kW PCS



Grid+1MW PV panel



Lead-carbon, 1MWh



24h × 7d

Container BES solution driven by Sinexcel to reduce the peak-hour electric bill and charged by external PV farm or grid.







BKK, Thailand



2016.10



Micro-grid



125kW Hybrid PCS



Grid & PV panel



LFP, 30kWh



24h × 7d

Smart grid in building owned by MEA  
(Metropolitan Electricity Authority) in  
Thailand.





Xiangtan, China



2016.11



EV charging station w/  
micro-grid



PWS1-250kW PCS +  
PWD-800KW STS



Grid & PV panel



LFP, 300kWh



24h × 7d

Container BES & EV DC quick charger station driven by Sinexcel is used for PV energy maximization and less impact on grid.







Dongguan, China



2016.12



Grid simulation & Peak shifting



PWS1-100kW PCS



Grid



LFP, 50kWh



24h × 7d

10ft container BES driven by Sinexcel, w/ VSG(virtual synchronous generator) algorithm, made for China Southern Power Grid Co., makes the micro-grid to be with high robustness.



Sinexcel



California, USA



2017.04



Demand charge  
management



PWS2-30kW +60kWh



Grid



LFP



24h × 7d

30+ sites operating right now in CA by our partner in US. Demand charge management is reducing half of electricity bill of the final clients every month.

More sites are being commissioned







Sendai, Japan



2017.10



Off-grid



PWS1-100KW  
PWS1-50KW



PV+ DG



LFP



24h × 7d

Illuminating a village with grid forming  
energy storage inverter, the generators acts  
as back up

**Sinexcel**  
Be Sincere, Be Excelsior!





Lima, Peru



2017.12



Demand charge  
management + backup



PWS2-30kW +50kWh in  
2 sites



Grid



LFP



24h × 7d



2 sites operating right now in Lima, Peru  
by our partner in Latin America.

More sites are being commissioned





Cathedral City,  
California



2018.1



Demand charge  
management



PWS1-500kW +750kWh  
in container



Grid

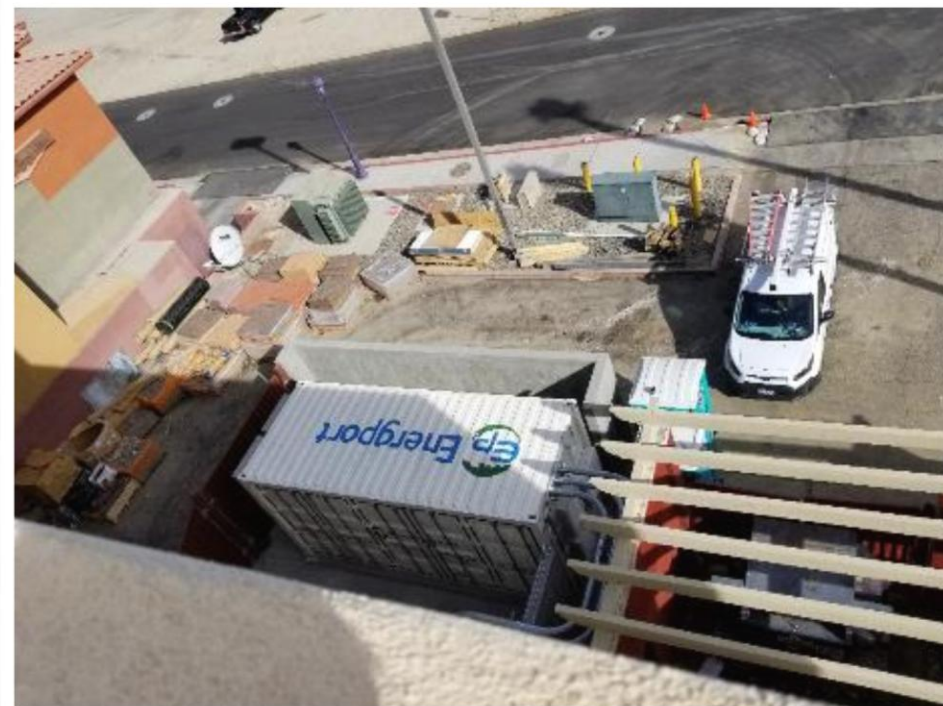


LFP



24h × 7d

Demand charge management for a  
cinema.







Shenzhen, China



2018.5



Peak Shaving and Power  
quality improvement



4.375MW/9.247MWH



Grid



LFP



24h × 7d

Grid power support application in peak  
hours and power quality improvement





NeNan Province, China



2018.7



Peak Shaving and Power  
quality improvement



9.2MW/19.2MWH



Grid



LFP



24h × 7d



Grid support application in peak hours in  
HeNan Province.





Xu Chang, China



2018.10



Peak Shaving and Power  
quality improvement



The same  
9.2MW/19.2MWH



Grid



LFP



24h × 7d



Grid power support application in peak  
hours in Xu Chang and also



Guangzhou, China



2018.12

Under construction



Peak Shaving and Power  
quality improvement



500kw/1MWH



Grid



LFP



24h × 7d

Grid power support application in peak  
hours in Guangzhou and power quality  
improvement.



# THANK YOU

[www.sinexcel.us](http://www.sinexcel.us)

